

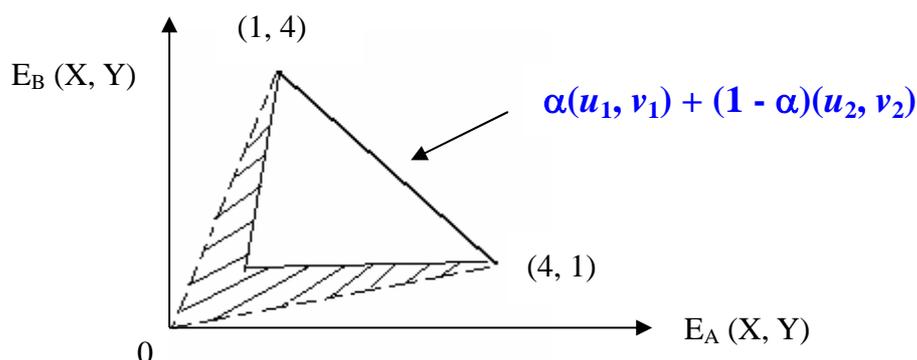
GAME THEORY

Variable-sum games: Cooperative games

1. Meaning of cooperation

Cooperation is achieved in games when X and Y become “jointly randomized” strategies.

If (u_1, v_1) and (u_2, v_2) are the payoffs of two superior strategies in the non-cooperative case, e.g. $(1, 4)$ and $(4, 1)$ in the game: “battle of the sexes, then A and B could cooperate by playing the **joint strategies** which give (u_1, v_1) the frequency of α , and (u_2, v_2) the frequency of $1 - \alpha$, we get the expected payoff of $\alpha(u_1, v_1) + (1 - \alpha)(u_2, v_2)$. Graphically,



$\alpha(u_1, v_1) + (1 - \alpha)(u_2, v_2)$ is a **convex combination** and also represents the outer bound of the cooperative payoff region of the game. How does it compare with the non-cooperative payoff region?

2. Solution method

The **Nash solution** is the widely adopted one, which is based on 6 bargaining axioms:

N1. As good as the status quo (non-cooperation)

- N2. Feasibility (i.e. inside the payoff region)
- N3. Pareto optimality
- N4. Independence of irrelevant alternatives
- N5. Invariance under linear transformation
- N6. Symmetry

With these axioms, Nash introduces another concept the bargaining set, e.g. the convex combination in the above diagram.

Nash theorem: there is an arbitration procedure that satisfies these axioms and is unique.

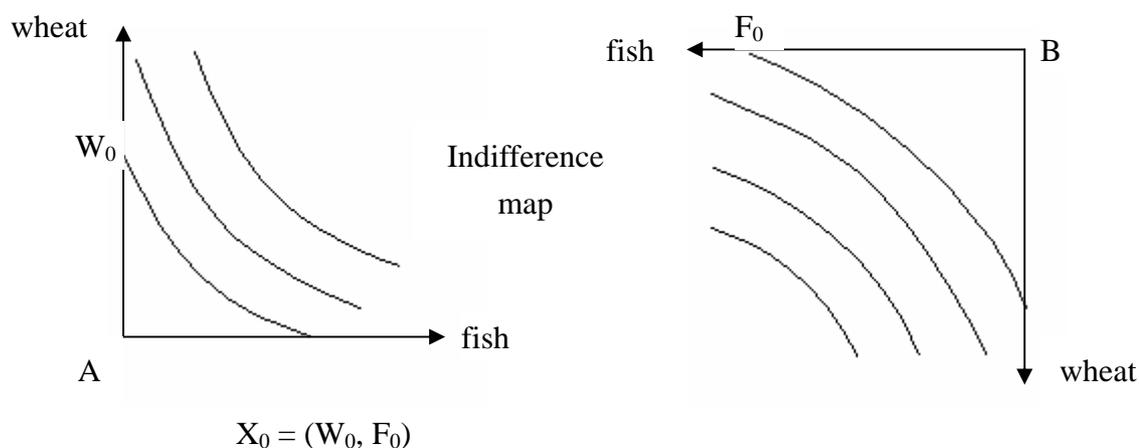
There are two popular arbitration procedures:

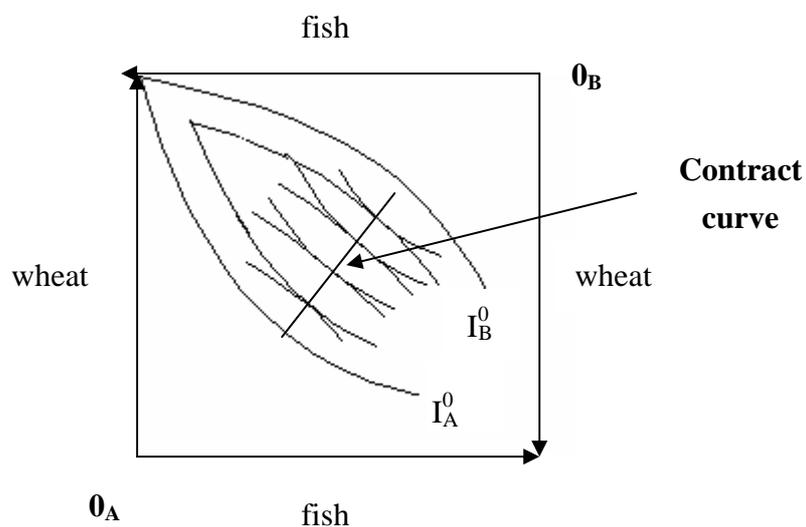
- (1) Maximin bargaining solution (Shapley solution)
- (2) Threat bargaining solution

but both are controversial. Under threat bargaining, there is actually non-symmetry between the powerful and the non-powerful.

Trading and Market as a game: Theory of the Core

Suppose the world consists of 2 individual, each endowed with a stock of commodity (A, B): say A with dry wheat and B with fish. How much will they end up trading?





The contract curve is the “core”.

As the number of trader increases: the core (set of undominated trade) declines.

Edgeworth conjecture: as the number of traders increased without limit, there would remain but a single undominated trade. In other words, under perfect competition, where the holdings of each trader are insignificant in the aggregate, a unique equilibrium would obtain. This could be put into the format of a cooperative game in game theory.

But is that a fair description of the market system with very heated (non-cooperative) competition?